

## Eye on the Economy

#### VOTER PERCEPTIONS ABOUT TODAY'S ECONOMY



### **Key Findings**

#### A RISING ECONOMY

Voters' assessment of the U.S. economy remains negative, though we may have turned a corner by which the deep pessimism we've seen over the past few years is starting to subside. Since last August, the share of voters who give positive ratings of the U.S. economy has grown by a net 14-points, and the share of voters saying the economy is headed in the right direction has grown by a net 11-points – with all partisan groups becoming more optimistic. This marks an improvement, but not a complete turnaround, as a majority of voters still give the economy poor rankings (63%) and believe we are heading in the wrong direction (58%).

Inflation continues to dominate voters' outlook on the economy, with 68% of voters saying it is one of the most important issues today. Notably, this is down 7 points from January 2023 when 75% of voters said the same of inflation. And while voters overall still believe many aspects of the economy have worsened over the last year (on issues such as prices, wages, inflation) – more voters today are starting to say that nearly all economic issues are better today than last year.

#### PERSONAL EXPERIENCES

Since last August, **voters have grown less concerned about their personal finances** – and while there has been notable improvement on how they see their finances, most still have a bleak outlook.

Overwhelming majorities say they are able to meet basic expenses today, however, attitudes towards affording those same items in the near future is more mixed. Though large shares of voters believe their ability to afford basic necessities, groceries, and pay their bills will become easier by this fall, a small majority disagree and see those items becoming harder to afford. Relatedly, voters express ongoing struggles when it comes to their ability to afford eating out, paying down debt, and vacation, with few seeing those getting easier to afford in the near future.



### **Key Findings**

#### **GENERATION DIVIDE**

There is a real generational divide that shapes what young voters want and expect from the economy.

- Voters under 30 years old are disproportionately more likely to believe more job opportunities will have a positive impact on their lives. They value having disposable income more than other age groups.
- Voters between 30 and 44 years old are the only age group to prefer their incomes to go up when forced to choose between that and costs going down. They put the least importance on disposable income, but the most on saving for retirement.
- Voters above 45 years old (and especially those above 65) believe a rising stock market will have more of a positive impact on their lives than other age groups and see less value in job growth, rising wages, etc.

One area of agreement: Voters recognize that this economy is affecting generations differently. A majority of voters across age groups believe things are financially harder for younger people today than for previous generations. Further, a plurality of all ages agree that the next generation will be worse off financially.

#### AN ELECTION DRAWS NEAR

**Partisanship fuels how voters perceive today's economy** and where they think the economy will be during the peak of election season this fall. Those who voted for Joe Biden in 2020 predict a stronger economy this fall by a net of 20 points. The opposite is true of Donald Trump's 2020 voting bloc – in which nearly half say the economy will be worse this fall (48%). Despite partisanship driving this outlook, those who say the economy will be better still overwhelmingly give credit to Joe Biden (73%).

Two parties. Two economies. Across a range of economic issues – from the cost of goods, wages, job markets, etc. – Biden's base is more optimistic about where nearly all those issues are headed this fall, while Trump's base is incredibly pessimistic across all the same issues. Voters overall, however, are squarely in the middle of the two extremes.

Despite partisan divide and disagreement on our economic outlook, one area where we see agreement is how we should judge our economy. The value of the dollar and unemployment rate fluctuate as top issues between those groups; however, **consumer spending is seen as a top indicator for economic success with voters across the board.** 

### In This Report





## A Rising Economy

82.5

anna f

32

2453

9.35%

1.20%

933%

6,35%

10.00 354

89833

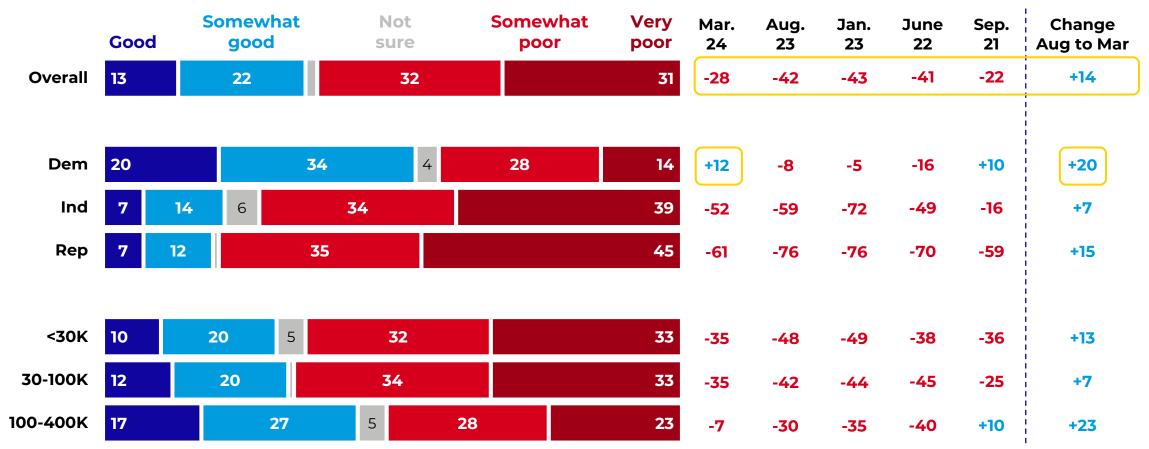
282.80

258.36

#### While negativity largely persists, attitudes towards the economy are now trending upwards – all partisans have grown more optimistic, especially Democrats

State of the U.S. economy today

#### **NET Good**

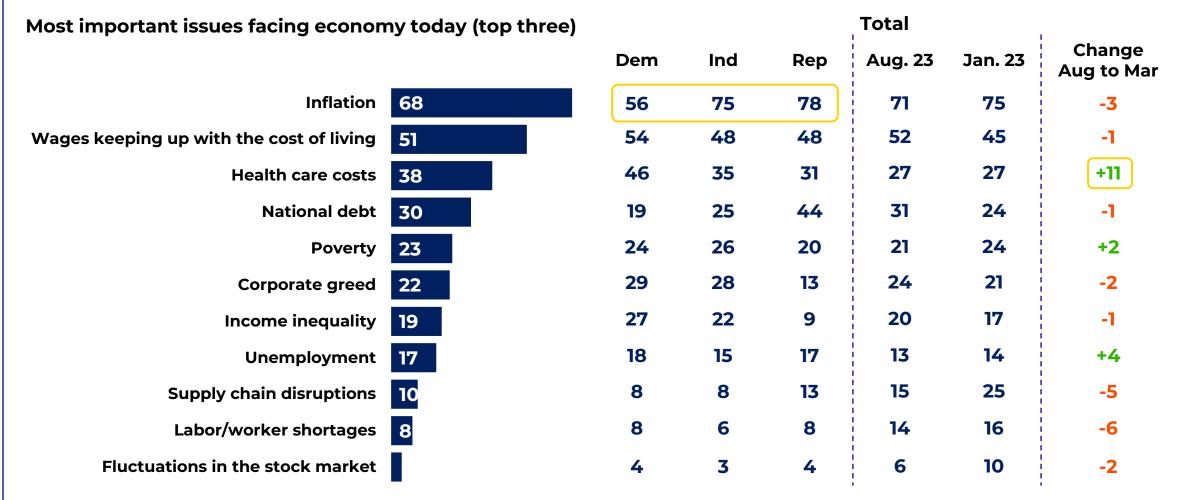




## Most still say the economy is heading in the wrong direction but negativity has decreased – especially among independent voters

#### **Direction of U.S. economy NET Right Direction** Headed in the Headed in the Mar. Sep. Aug. Jan. June Change right direction Don't know wrong direction 24 23 23 22 21 Aug to Mar Overall 29 58 -29 -40 -40 -40 -24 +11 13 49 Dem 16 35 +14 +16 -2 +3 -3 +19 20 61 -61 -59 -49 -32 Ind 19 -41 +20 Rep 12 82 6 -70 -77 -80 -79 -72 +7 <30K 24 13 63 -39 -42 -36 -34 +1 -40 30-100K 28 59 13 -31 -42 -45 -43 -26 +11 100-400K 37 50 13 -13 -28 -26 -38 -10 +15

## Inflation continues to dominate the economic issues voters find most crucial, but there is growing concern on health care costs





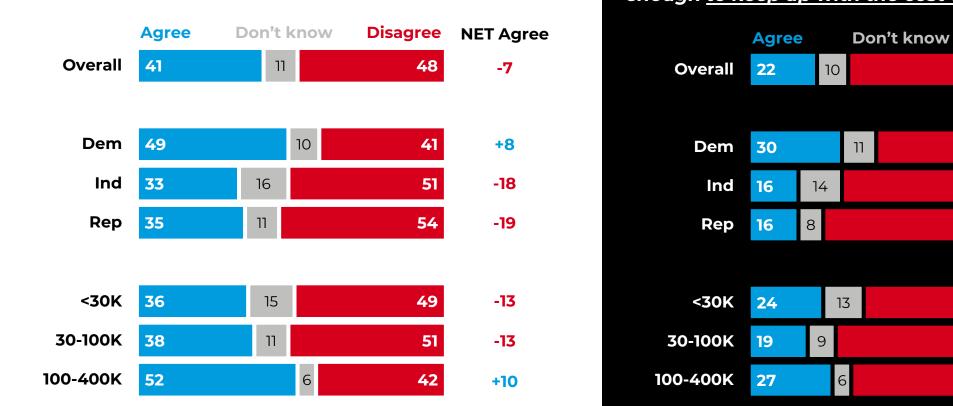
#### Voters believe many aspects of the economy are worse today than last year; deep negativity on grocery prices has remained steady, while the stock market, wages, inflation, and gas prices are now trending up

min increase botton or success compared to a successor

NFT Retter

Economic issues: better or worse compared to a year ago													
			Bette	-	Don't kno	W	Worse	Overall	Dem	Ind	Rep	Change Aug to Mar	
	Stoc	k market	38		34		28	+10	+22	+10	-5	+31	
	Pri	ice of gas	33	3			64	-31	-6	-48	-51	+27	
	Housin	g market	20	16			64	-44	-25	-55	-61	+17	
	[SPLIT] Household income [SPLIT] Wages for the average worker [SPLIT] Your household income American manufacturing		31	8			61	-30	-2	-32	-59	+13	
			38		13		49	-11	+9	-23	-28	+12	
			39		4		57	-18	+10	-40	-40	+9	
			32		28		40	-8	+21	-24	-36	+8	
		Inflation	24	4			72	-48	-15	-69	-76	+6	
	Value of t	he dollar	18	11			71	-53	-28	-60	-76	+5	
	[SPLIT] Yo	ur wages	36		13		51	-15	+4	-37	-27	+4	
	Supp	oly chains	34		21		45	-11	+12	-20	-30	+3	
	Dr	ug prices	23	20			57	-34	-14	-35	-55	+3	
	Mortg	age rates	16	23			61	-45	-29	-42	-63	-	
		Rent	11	15			74	-63	-52	-75	-70	-	
		groceries	14				85	-71	-52	-86	-86	-1	
C													

# Voters are split on the idea that wages are rising in general – though, despite this, very few believe wages are rising enough to keep up with costs



Agree/Disagree: Wages for most workers are rising

### enough to keep up with the cost of living

Disagree

68

59

70

76

63

72

67

**NET Agree** 

-46

-29

-60

-39

-53

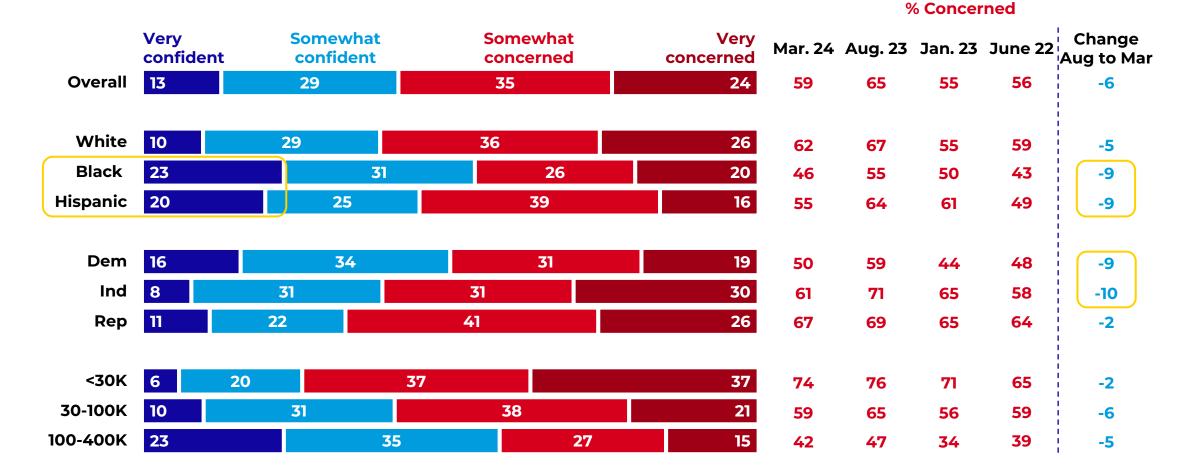
-40

Agree/Disagree: Workers' incomes are starting to rise fast

Conflicted Voters: 20% of voters agree that wages are rising for most workers but disagree that incomes are rising fast enough to keep up with the cost of living. These voters are more likely to be non-college women (37%), under the age of 45 (40%), and are D+1 on party self-ID (44% D, 43% R).

### **Personal Experiences**

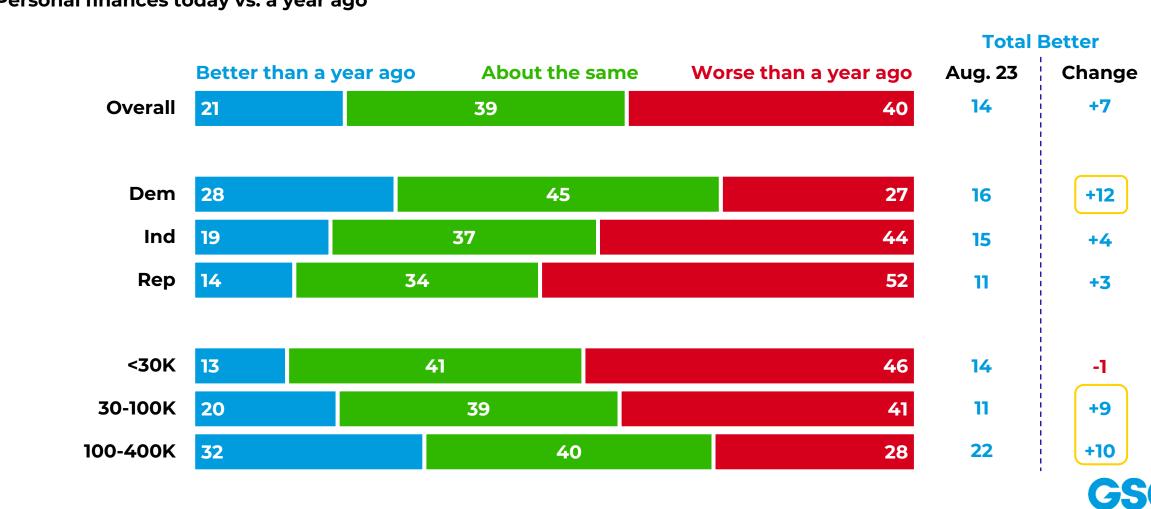
### Since last summer, voters have grown less concerned about their personal finances, particularly voters of color and non-Republicans



Personal financial situation: confident or concerned



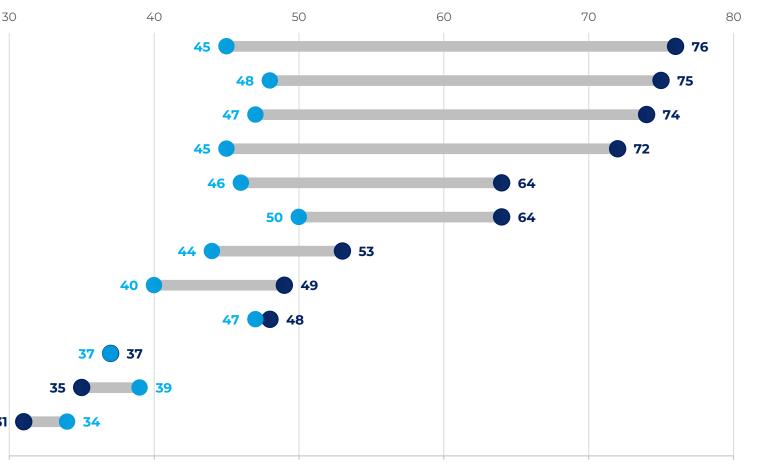
### Pluralities still have a bleak outlook on their personal finances, but there has been notable improvement



Personal finances today vs. a year ago

Large shares of voters, though not majorities, say things will become easier in the future. Today, meeting basic expenses & affording necessities are within reach for most, but paying down debt and extra funds to save, eat out, & go on vacation are less attainable

Ability to do this today vs. easier or harder to do in <u>6 months</u>



Afford groceries Meet your basic expenses and pay your bills Afford the cost of gas Afford the cost of my mortgage or rent payment Afford health care premiums and copays [If non-retired] Find and keep a good-paying job Pay down debt Afford going out to restaurants [If parent] Find affordable childcare [If non-retired] Save for long-term goals like college or retirement [If non-retired] Pay for things like additional job training or education to advance your career Pay for luxuries like vacation 31

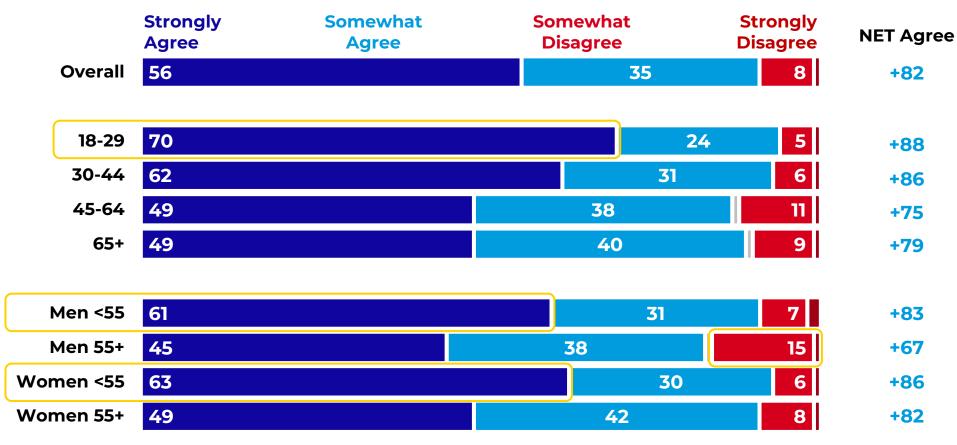
> % Believe it will be easier to do in 6 months

% Ability to do this today

### **Generational Divide**

# Nearly all believe that young people today face more financial hardships than previous generations – intensity is incredibly high among younger voters; Older men most likely to reject this idea

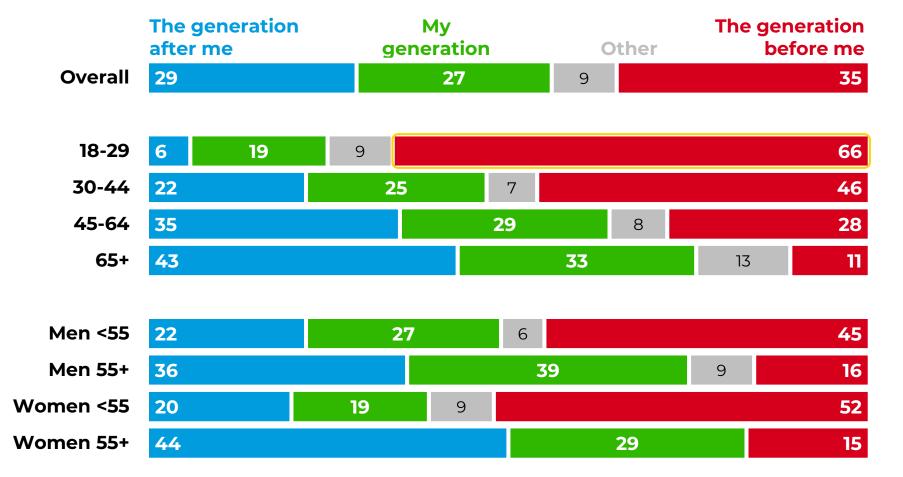
Do you agree or disagree with the statement: Things are financially harder for younger people starting off today than they were for previous generations





# Understandably, age correlates with the generation voters hold most responsible for today's economic conditions, though across the board majorities point the finger at other generations

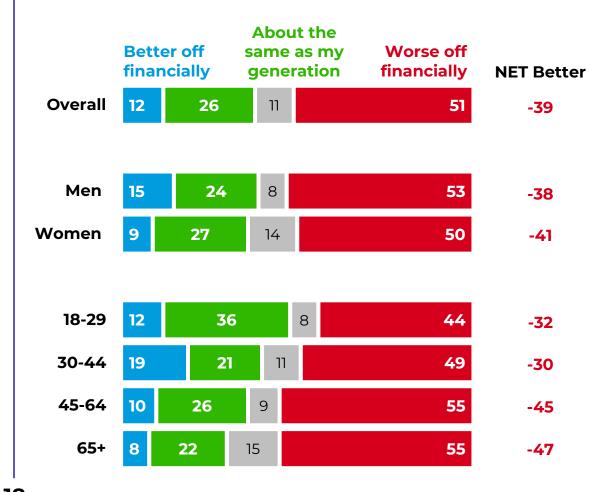
Which generation is most responsible for economic conditions today?

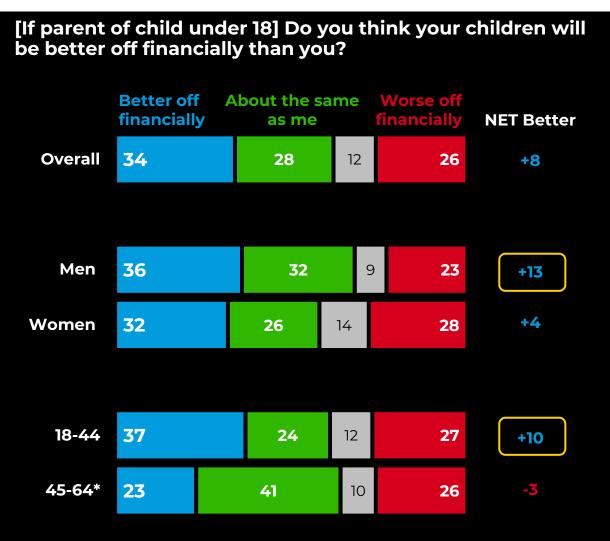




#### No matter their age, voters believe that the next generation will be worse off. Parents, however, don't share this negativity when it comes to *their own* children's future

Do you think the next generation will be...

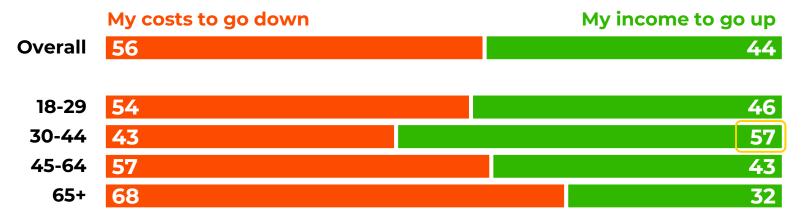




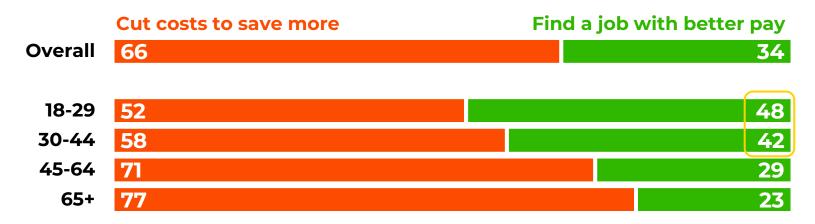
**18** \*small sample size; results directional

### Age plays a big role in one's preferences and beliefs towards cutting costs vs. seeking higher incomes

When you think about your economic situation, would you prefer...



#### What's the best way to get ahead financially?





#### Voters continue to say that lowering costs for everyday items will have the largest impact on their lives; younger voters see the most positive impacts coming from job opportunities

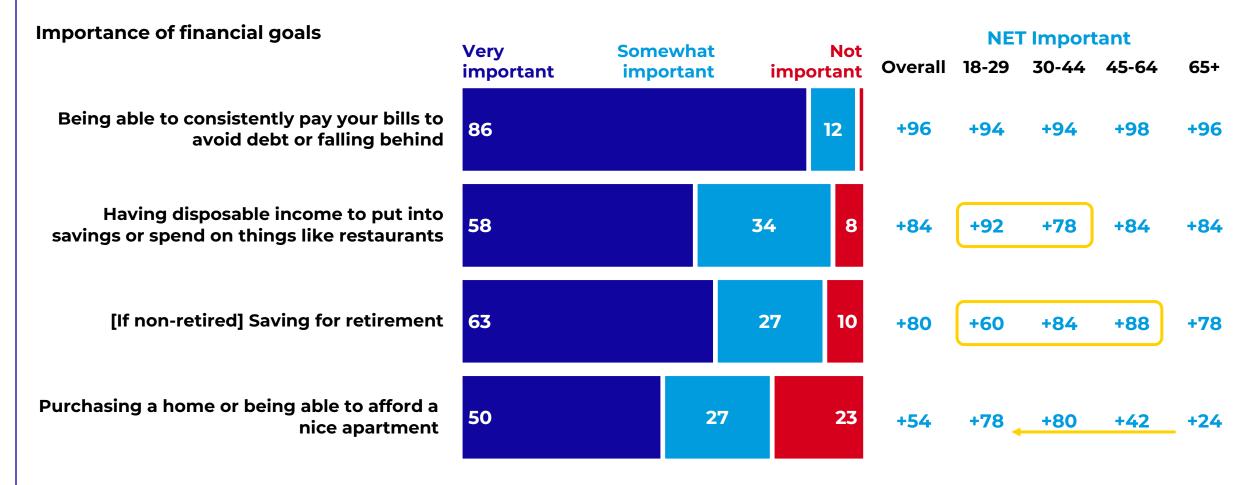
Positive or negative impact on your life		Positive		Don't	Negative	NET Positive				
		impact	No impact	know	impact	Overall	18-29	30-44	45-64	65+
(	Grocery prices decreasing	85			5 8	+77	+77	+70	+76	+81
	Inflation decreasing	83			<b>6</b> 5 <mark>6</mark>	+77	+73	+75	+78	+76
	Gas prices decreasing	81			9 6	+75	+74	+75	+78	+74
Wages rising More job opportunities Growth in manufacturing Local infrastructure improvements		67			20 6 <mark>7</mark>	+60	+66	+73	+64	+37
		66			<b>25</b> 5	+62	+79	+65	+64	+43
		57		21	17	+52	+42	+50	+58	+58
		56		21	17 6	+50	+45	+47	+51	+54
	Low unemployment	54		29	9 8	+46	+45	+46	+50	+42
	The stock market rising	50		26	18 <mark>6</mark>	+44	+30	+39	+51	+52
Government assis	stance with student loan debt	34	3	6	11 <b>19</b>	+15	+37 🔶	+35	+10	-13
	Increases in interest rates	18	<b>16</b> 14		52	-34	-29	-34	-29	-42

Positive o

In our August 2023 poll, decreasing grocery prices (84% positive impact), inflation (81%) and gas prices (80%) were the top performing items that voters believe will have the biggest positive impact on their lives.



## Voters prioritize having savings or go ability to out to restaurants more than they prioritize buying a home

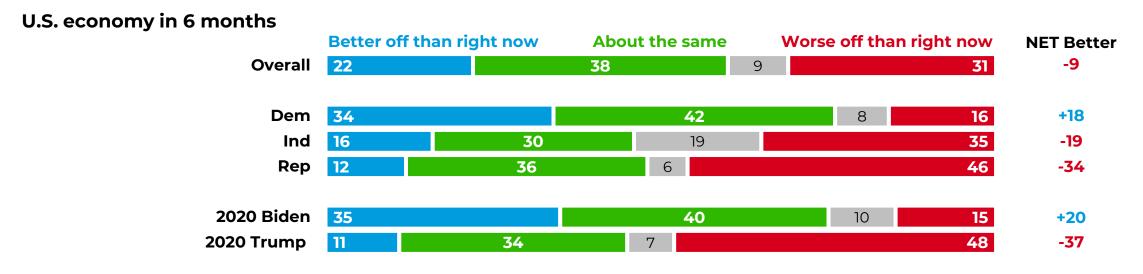




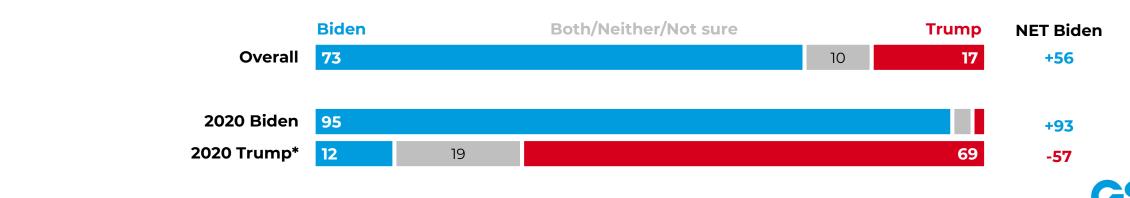
### **An Election Draws Near**

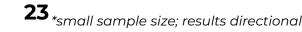
Leant of star

Partisanship fuels what voters predict the economy will look like during peak campaign season; Biden 2020 voters predict a stronger economy this fall and overwhelmingly give him the credit



#### [If better off] Do you give Joe Biden or Donald Trump more credit for a better economy in 6 months?





## Across a range of issues, Biden's base is more optimistic, Trump's pessimistic. Voters overall are squarely in the middle and foresee a better personal outlook when compared to the nation as a whole

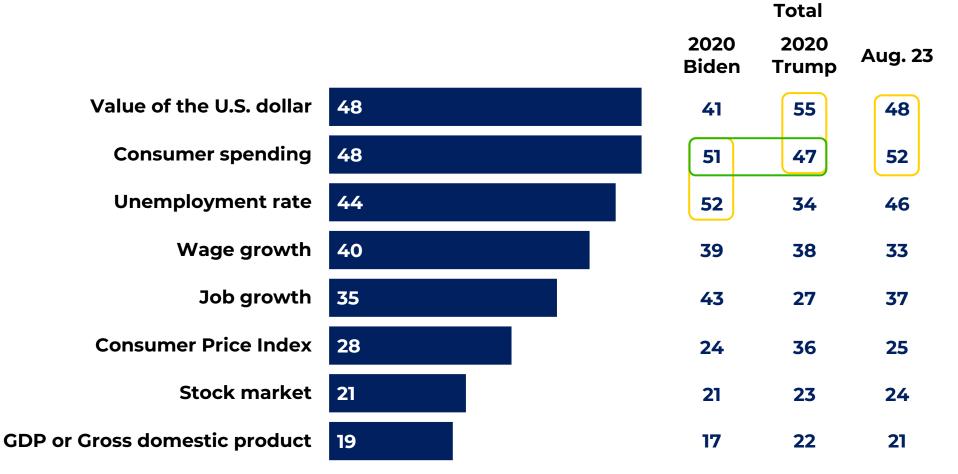
Economic issues: better or worse in <u>6 months</u>

2020 2020 Don't know Worse Overall Better Biden Trump [SPLIT] Your household income 46 42 12 +4 +35 -23 [SPLIT] Your wages 42 19 39 +3 +31 -21 Supply chains 38 37 25 +1 +30 -28 [SPLIT] Wages for the average worker 37 47 16 -10 +20 -37 Stock market 34 33 33 +1 +28 -24 American manufacturing 34 28 38 -4 +28 -34 **Price of gas** 34 9 57 -23 +12 -56 [SPLIT] Household income 32 55 13 -23 +2 -45 Inflation 31 10 59 -28 +10 -64 **Cost of groceries** 29 7 64 -35 -62 -4 **Drug prices** 28 21 51 -23 +5 -47 Value of the dollar 28 15 57 -29 +3 -62 25 Mortgage rates 28 47 -19 +5 -42 Housing market 28 20 52 -24 +3 -48 19 61 Rent 20 -42 -26 -55

**NET Better** 

# Despite partisan divide elsewhere, both Biden and Trump 2020 voters agree that consumer spending is one of the best ways to judge our economy

Best ways to judge how the economy is doing today (top three)





### What It Means

There are signs that perceptions are improving, but voters are uncertain about what comes next. Across many metrics, voters are less pessimistic about the economy and their personal finances overall. Though, we have yet to turn the corner completely and many voters still foresee a worsening economy in the coming months.

- There is a real generational divide that influences what many desire in today's economy. Everyone agrees that things are harder for today's young Americans than previous generations, which is why young voters in particular place a premium on opportunities for economic mobility, like job opportunities. For older Americans, the focus is much more on maintaining their quality of life and navigating the rising cost of living.
- During the height of election season, the economy is <u>and isn't</u> really about the economy. How one voted in 2020 largely influences how they judge the economy today and where they believe the economy is headed by this fall. In many ways the two voting blocs (Biden 2020 and Trump 2020 voters) perceive entirely different realities when it comes to the economy.

### **About this study**

Global Strategy Group's Eye on the Economy research series – now in its fourth year – explores voters' ever-changing perceptions of the economy, personal financial challenges, and the government's impact in the eyes of voters.

GSG's Eye on the Economy reports are available at: gsgpolitical.com/eye-on-the-economy



Global Strategy Group conducted a public opinion survey among **1,003 registered voters nationwide between March 4 – 7, 2024** and has a confidence interval of +/- 3.1%. Margin of error on subgroups is greater.

The survey was conducted online, recruiting respondents from a leading opt-in panel vendor.

## Thank You

We are interested in your feedback! Please send questions or comments to:



Matt Canter PARTNER <u>mcanter@globalstrategygroup.com</u>



Katie Drapcho VICE PRESIDENT, RESEARCH kdrapcho@globalstrategygroup.com

New York | Washington, DC | Chicago | Denver | Hartford | Los Angeles | Nashville | Seattle